



COMPASS

# Hoboken Market Insights

FULL-YEAR REPORT 2021

**+48%**

INCREASE IN SALES  
COMPARED TO  
2020

**-2.6%**

INCREASE IN  
AVERAGE DOM  
COMPARED TO  
2020

**+3.5%**

INCREASE IN  
AVERAGE PRICE  
COMPARED TO  
2020

**+1.8%**

INCREASE IN  
MEDIAN PRICE  
COMPARED TO  
2020

		2021	2020	%Δ
Overall	AVERAGE DOM	37	38	-3%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$866,148	\$836,588	3.5%
	# OF SALES	1,194	806	48.1%
	# OF CONTRACTS	1,180	838	40.8%
	NEW LISTINGS	1,628	1,770	-8%
Houses	AVERAGE DOM	39	32	22%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$1,872,868	\$1,741,231	8%
	# OF SALES	56	39	43.6%
	# OF CONTRACTS	51	43	19%
	NEW LISTINGS	86	96	-10%
Condo/Co-op/TH	AVERAGE DOM	37	39	-5%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$816,843	\$790,589	3%
	# OF SALES	1,138	767	48.4%
	# OF CONTRACTS	1,129	795	42%
	NEW LISTINGS	1,542	1,674	-8%

\* DOM, PPSF, and Δ are abbreviations for Days On Market, Price Per Square Foot, and Percentage Change, respectively.

Source(s): HudsonMLS, 2020 - 2021